

Section 1: 10-Q (10-Q)

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended
March 31, 2015.

Commission file number: 0-20206

PERCEPTRON, INC.

(Exact Name of Registrant as Specified in Its Charter)

Michigan
(State or Other Jurisdiction of
Incorporation or Organization)
47827 Halyard Drive, Plymouth, Michigan
(Address of Principal Executive Offices)

38-2381442
(I.R.S. Employer
Identification No.)

48170-2461
(Zip Code)

(734) 414-6100
(Registrant's Telephone Number, Including Area Code)

Not Applicable
(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes

No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes

No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes

No

The number of shares outstanding of each of the issuer's classes of common stock as of May 4, 2015, was:

Common Stock, \$0.01 par value

9,350,253

Class

Number of shares

PERCEPTRON, INC. AND SUBSIDIARIES
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For the Quarter Ended March 31, 2015

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PERCEPTRON, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

(In Thousands, Except Per Share Amount)	<u>March 31,</u> <u>2015</u> <u>(unaudited)</u>	<u>June 30,</u> <u>2014</u>
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 16,915	\$ 23,070
Short-term investments	3,942	10,822
Receivables:		
Billed receivables, net of allowance for doubtful accounts of \$122 and \$146, respectively	22,692	19,185
Other receivables	567	276
Inventories, net of reserves of \$1,059 and \$1,185, respectively	11,532	7,049
Deferred taxes	1,687	1,687
Other current assets	1,762	1,651
Total current assets	<u>59,097</u>	<u>63,740</u>
Property and Equipment		
Building and land	6,523	6,438
Machinery and equipment	14,667	13,916
Furniture and fixtures	1,124	1,156
	22,314	21,510
Less - Accumulated depreciation and amortization	(15,872)	(15,970)
Net property and equipment	<u>6,442</u>	<u>5,540</u>
Goodwill and Other Intangible Assets, Net	12,352	-
Long-Term Investments	778	725
Deferred Tax Asset	<u>11,687</u>	<u>10,061</u>
Total Assets	<u>\$ 90,356</u>	<u>\$ 80,066</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities		
Accounts payable	\$ 7,309	\$ 2,081
Accrued liabilities and expenses	5,790	4,287
Accrued compensation	2,180	1,630
Current portion of taxes payable	1,424	-
Income taxes payable	1,257	1,717
Deferred revenue	8,146	7,571
Total current liabilities	<u>26,106</u>	<u>17,286</u>
Long-Term Taxes Payable	3,327	-
Other Long-Term Liabilities	1,124	-
Total Liabilities	<u>\$ 30,557</u>	<u>\$ 17,286</u>
Shareholders' Equity		
Preferred stock, no par value, authorized 1,000 shares, issued none	-	-
Common stock, \$0.01 par value, authorized 19,000 shares, issued and outstanding 9,349 and 9,149, respectively	93	91
Accumulated other comprehensive income (loss)	(2,857)	573
Additional paid-in capital	44,897	43,600
Retained earnings	17,666	18,516
Total shareholders' equity	<u>59,799</u>	<u>62,780</u>
Total Liabilities and Shareholders' Equity	<u>\$ 90,356</u>	<u>\$ 80,066</u>

The notes to the consolidated financial statements are an integral part of these statements.

PERCEPTRON, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
(UNAUDITED)

(In Thousands, Except Per Share Amounts)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2015	2014	2015	2014
Net Sales	\$ 16,182	\$ 17,328	\$ 50,965	\$ 42,219
Cost of Sales	11,614	9,166	31,977	24,794
Gross Profit	4,568	8,162	18,988	17,425
Operating Expenses				
Selling, general and administrative	5,027	3,913	14,067	10,987
Engineering, research and development	1,948	1,630	5,648	4,926
Total operating expenses	6,975	5,543	19,715	15,913
Operating Income (Loss)	(2,407)	2,619	(727)	1,512
Other Income and (Expenses)				
Interest income, net	24	58	178	121
Foreign currency gain (loss)	(62)	110	(992)	(139)
Other income	64	-	187	-
Total other income (expense)	26	168	(627)	(18)
Income (Loss) Before Income Taxes	(2,381)	2,787	(1,354)	1,494
Income Tax Benefit (Expense)	792	(306)	504	(8)
Net Income (Loss)	\$ (1,589)	\$ 2,481	\$ (850)	\$ 1,486
Income (Loss) Per Common Share				
Basic	\$ (0.17)	\$ 0.27	\$ (0.09)	\$ 0.17
Diluted	(0.17)	0.26	(0.09)	0.16
Weighted Average Common Shares Outstanding				
Basic	9,290	9,130	9,220	8,928
Dilutive effect of stock options	-	235	-	244
Diluted	9,290	9,365	9,220	9,172

The notes to the consolidated financial statements are an integral part of these statements.

PERCEPTRON, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)
(UNAUDITED)

(In Thousands)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2015	2014	2015	2014
Net Income (Loss)	\$ (1,589)	\$ 2,481	\$ (850)	\$ 1,486
Other Comprehensive Income (Loss):				
Foreign currency translation adjustments	(1,918)	(97)	(3,430)	786
Comprehensive Income (Loss)	\$ (3,507)	\$ 2,384	\$ (4,280)	\$ 2,272

The notes to the consolidated financial statements are an integral part of these statements.

PERCEPTRON, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOW
(UNAUDITED)

	Nine Months Ended	
	March 31,	
	2015	2014
(In Thousands)		
Cash Flows from Operating Activities		
Net income (loss)	\$ (850)	\$ 1,486
Adjustments to reconcile net income (loss) to net cash provided from		
(used for) operating activities:		
Depreciation and amortization	559	510
Stock compensation expense	378	373
Deferred income taxes	(1,950)	(719)
Disposal of assets and other	951	(205)
Allowance for doubtful accounts	(20)	33
Changes in assets and liabilities		
Receivables, net	(1,827)	3,730
Inventories	(2,100)	(972)
Accounts payable	657	1,234
Other current assets and liabilities	1,057	(2,063)
Net cash provided from (used for) operating activities	(3,145)	3,407
Cash Flows from Financing Activities		
Payment of short-term debt	(1,695)	-
Proceeds from stock plans	928	3,638
Net cash provided from (used for) financing activities	(767)	3,638
Cash Flows from Investing Activities		
Acquisition of businesses	(4,205)	-
Purchases of short-term investments	(4,723)	(23,178)
Sales of short-term investments	11,153	22,677
Capital expenditures	(1,345)	(413)
Other long-term assets	(770)	-
Net cash provided from (used for) investing activities	110	(914)
Effect of Exchange Rate Changes on Cash and Cash Equivalents	(2,353)	131
Net Increase (Decrease) in Cash and Cash Equivalents	(6,155)	6,262
Cash and Cash Equivalents, July 1	23,070	13,364
Cash and Cash Equivalents, March 31	<u>\$ 16,915</u>	<u>\$ 19,626</u>
Non-Cash Investing Activity:		
Deferred Purchase Price	\$ 566	\$ -

The notes to the consolidated financial statements are an integral part of these statements.

PERCEPTRON, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

1. Basis of Presentation

The Consolidated Financial Statements of the Company include the results of the Company's acquisitions of Next Metrology Software, ("NMS"), which was consummated on January 29, 2015, and Coord3 s.r.l., ("Coord3"), which was consummated on February 27, 2015, from their acquisition dates. See Note 3, Acquisitions, below. The accompanying Consolidated Financial Statements should be read in conjunction with the Company's 2014 Annual Report on Form 10-K. In the opinion of management, the unaudited information furnished herein reflects all adjustments necessary for a fair presentation of the financial statements for the periods presented. The results of operations for any interim period are not necessarily indicative of the results of operations for a full year.

2. New Accounting Pronouncements

In March 2013, the Financial Accounting Standards Board, ("FASB"), issued Accounting Standards Update No. 2013-05, *Parent's Accounting for the Cumulative Translation Adjustment upon Derecognition of Certain Subsidiaries or Groups of Assets with a Foreign Entity or an Investment in a Foreign Entity* (ASU 2013-05). This new guidance requires that the parent release any related cumulative translation adjustment into net income only if the sale or transfer results in the complete or substantially complete liquidation of the foreign entity in which the subsidiary or group of assets had resided. ASU 2013-05 was effective for the Company beginning July 1, 2014 and did not have a material impact on the Company's financial statements.

In April 2014, the FASB issued Accounting Standards Update No. 2014-08, *Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity* (ASU 2014-08), which provides guidance regarding the definition of a discontinued operation and the required disclosures. The new guidance defines a discontinued operation as a component or group of components that is disposed of or is classified as held for sale and represents a strategic shift that has (or will have) a major effect on an entity's operations and financial results. A strategic shift could include a disposal of (1) a major geographical area of operations, (2) a major line of business, (3) a major equity method investment, or (4) other major parts of an entity. In addition, having significant continuing involvement with a component after a disposal or failing to eliminate the operations or cash flows of a disposed component from an entity's ongoing operations will no longer preclude presentation as a discontinued operation. There will be new disclosures required related to discontinued operations and to disposals of individually significant components that do not qualify as discontinued operations. ASU 2014-08 is effective for the Company beginning July 1, 2015 and applies prospectively to new disposals of components and new classifications as held for sale and is not expected to have a significant impact on the presentation of the Company's financial statements or disclosures.

In May 2014, the FASB issued Accounting Standards Update No. 2014-09, *Revenue from Contracts with Customers* (ASU 2014-09), which supersedes nearly all existing revenue recognition guidance under U.S. GAAP. The core principle of ASU 2014-09 is to recognize revenues when promised goods or services are transferred to customers in an amount that reflects the consideration to which an entity expects to be entitled for those goods or services. ASU 2014-09 defines a five step process to achieve this core principle and, in doing so, more judgment and estimates may be required within the revenue recognition process than are required under existing U.S. GAAP. The standard will be effective for annual periods beginning after December 15, 2016, and interim periods therein, using either of the following transition methods: (i) a full retrospective approach reflecting the applications of the standard in each prior reporting period with the option to elect certain practical expedients, or (ii) a retrospective approach with the cumulative effect of initially adopting ASU 2014-09 recognized at the date of adoption (which includes additional footnote disclosures). We are currently evaluating the impact of our pending adoption of ASU 2014-09 on our consolidated financial statements and have not yet determined the method by which we will adopt the standard in fiscal year 2018.

In August 2014, the FASB issued Accounting Standards Update No. 2015-15, *Presentation of Financial Statements – Going Concern*, (ASU 2014-15), requiring management to perform interim and annual assessments of an entity's ability to continue as a going concern within one year of the date of issuance of the entity's financial statements. The entity must provide certain disclosures if "conditions or events raise substantial doubt about the entity's ability to continue as a going concern." The disclosure requires identifying the principal conditions and events contributing to the "doubt" to continue as a going concern, as well as management's evaluations and plans to try to alleviate these uncertainties. ASU 2014-15 is effective for the Company beginning July 1, 2015 and is not expected to have a significant impact on the Company's disclosures.

3. Acquisitions

In accordance with ASC Topic 805, "Business Combinations", the Company accounts for acquisitions by applying the acquisition method of accounting. The acquisition method of accounting requires, among other things, that the assets acquired and liabilities assumed in a business combination be measured at their fair values as of the closing date of the acquisition.

The acquisitions of NMS and Coord3 have been accounted for as business combinations. The purchase prices were allocated to the acquired assets and liabilities based on their estimated fair values at the dates of acquisition. The preliminary measurements of fair value reflected below are subject to change. The Company expects to finalize the purchase price allocations as soon as practical, but no later than one year from the acquisition dates. The accompanying Consolidated Statements of Income for the quarter and nine months ended March 31, 2015 include revenue of \$1.3 million and a net loss of \$151,000 related to the operations of the acquisitions from the dates of closing.

Next Metrology Software

On January 29, 2015, the Company acquired 100% of the outstanding share capital of Next Metrology Software s.r.o. (“NMS”). NMS is a developer of coordinate measuring machines (“CMM”) operating software, based in Prague, Czech Republic. The primary reason for the acquisition was to expand and diversify the Company’s offerings in the industrial metrology market, and particularly in the scanning CMM market.

The total consideration payable in the acquisition of NMS is 2,250,000 euros (equivalent to approximately \$2,560,425). The Company paid 1,800,000 euros (equivalent to approximately \$2,050,560) on January 29, 2015, 250,000 euros (equivalent to approximately \$282,025) on February 27, 2015 and 200,000 euros (equivalent to approximately \$227,840) is payable 12 months following the closing of the NMS purchase to the extent not used to cover indemnification obligations.

The following table summarizes the acquisition date fair values of the assets and liabilities acquired. The amounts listed below reflect provisional amounts that will be updated as information becomes available.

Cash	\$ 129
Receivables and other current assets	77,007
Intangible asset	391,296
Goodwill	2,269,604
Accounts payable and other current liabilities	<u>(177,611)</u>
Total identifiable net assets	<u>\$ 2,560,425</u>

The goodwill of \$2,269,604 arising from the acquisition of NMS consists largely of the synergies expected from combining the existing research and development operations of the Company and NMS’s technical knowledge in developing CMM operating software. None of the goodwill is expected to be deductible for tax purposes.

Coord3

On February 27, 2015, the Company acquired 100% of the outstanding share capital of Coord 3 s.r.l., a subsidiary of Coord3 Industries s.r.l., (“Coord3”). Coord3 is an Italian-based supplier of a full range of CMMs with a global customer base. By combining the full range of Coord3’s CMMs with the Company’s laser scanners and NMS’s CMM operating software, the Company is able to offer price competitive, fully integrated scanning CMM solutions worldwide.

The total consideration payable in the acquisition of Coord3 is 1,959,000 euros (equivalent to approximately \$2,210,174). The Company paid 1,659,200 euros (equivalent to approximately \$1,871,744) on February 27, 2015 and 300,000 euros (equivalent to approximately \$338,430) is payable 18 months following the closing of the Coord3 purchase to the extent not used to cover indemnification obligations.

The following table summarizes the acquisition date fair values of the assets and liabilities acquired. The amounts listed below reflect provisional amounts that will be updated as information becomes available.

Cash	\$ 9,521
Accounts receivable	4,343,621
Inventories	3,092,826
Other assets	1,055,542
Goodwill	9,388,777
Accounts payable and other current liabilities	(5,225,261)
Taxes payable	(7,530,866)
Loans Payable	(2,108,658)
Other liabilities	<u>(815,328)</u>
Total identifiable net assets	<u>\$ 2,210,174</u>

The goodwill of \$9,388,777 arising from the acquisition consists largely of the synergies expected from combining the operations of the Company and Coord3. None of the goodwill is expected to be deductible for tax purposes.

Proforma Information

The following pro forma information for fiscal 2015 and 2014 is based on the assumption that the acquisitions of NMS and Coord3 occurred on July 1, 2014 and July 1, 2013, respectively (in thousands, except per share amounts):

	Three Months Ended		Nine Months Ended	
	March 31		March 31	
	2015	2014	2015	2014
Revenue	\$ 18,281	\$ 20,773	\$ 60,651	\$ 55,448
Net Income (Loss)	\$ (1,651)	\$ 1,656	\$ (859)	\$ 987
Income (Loss) Per Common Share				
Basic	\$ (0.18)	\$ 0.18	\$ (0.09)	\$ 0.11
Diluted	(0.18)	0.18	(0.09)	0.11

As a result of the acquisitions, the Company has incurred additional acquisition related costs of approximately \$1.5 million for legal, accounting, and valuation consulting fees which are included in Selling, General and Administrative expenses.

4. Revenue Recognition

Revenue related to products and services is recognized upon shipment when title and risk of loss has passed to the customer or upon completion of the service, there is persuasive evidence of an arrangement, the sales price is fixed or determinable, collection of the related receivable is reasonably assured and customer acceptance criteria, if any, have been successfully demonstrated.

The Company also has multiple element arrangements in its Measurement Solutions product line that may include elements such as, equipment, installation, labor support and/or training. Each element has value on a stand-alone basis and the delivered elements do not include general rights of return. Accordingly, each element is considered a separate unit of accounting. When available, the Company allocates arrangement consideration to each element in a multiple element arrangement based upon vendor specific objective evidence (“VSOE”) of fair value of the respective elements. When VSOE cannot be established, the Company attempts to establish the selling price of each element based on relevant third-party evidence. Because the Company’s products contain a significant level of proprietary technology, customization or differentiation such that comparable pricing of products with similar functionality cannot be obtained, the Company uses, in these cases, its best estimate of selling price (“BESP”). The Company determines the BESP for a product or service by considering multiple factors including, but not limited to, pricing practices, internal costs, geographies and gross margin.

For multiple element arrangements, the Company defers from revenue recognition the greater of the relative fair value of any undelivered elements of the contract or the portion of the sales price of the contract that is not payable until the undelivered elements are completed. As part of this evaluation, the Company limits the amount of revenue recognized for delivered elements to the amount that is not contingent on the future delivery of products or services, including a consideration of payment terms that delay payment until those future deliveries are completed.

Some multiple element arrangements contain installment payment terms with a final payment (“final buy-off”) due upon the Company’s completion of all elements in the arrangement or when the customer’s final acceptance is received. The Company recognizes revenue for each completed element of a contract when it is both earned and realizable. A provision for final customer acceptance generally does not preclude revenue recognition for the delivered equipment element because the Company rigorously tests equipment prior to shipment to ensure it will function in the customer’s environment. The final acceptance amount is assigned to specific element(s) identified in the contract, or if not specified in the contract, to the last element or elements to be delivered that represent an amount at least equal to the final payment amount.

The Company’s Measurement Solutions products are designed and configured to meet each customer’s specific requirements. Timing for the delivery of each element in the arrangement is primarily determined by the customer’s requirements and the number of elements ordered. Delivery of all of the multiple elements in an order will typically occur over a three to 15 month period after the order is received. The Company does not have price protection agreements or requirements to buy back inventory. The Company’s history demonstrates that sales returns have been insignificant.

5. Financial Instruments

For a discussion on the Company’s fair value measurement policies for Financial Instruments, refer to Note 1 to the Consolidated Financial Statements, “Summary of Significant Accounting Policies – Financial Instruments”, of the Company’s Annual Report on Form 10-K for the fiscal year ended June 30, 2014.

The Company has not changed its valuation techniques in measuring the fair value of any financial assets and liabilities during the period.

The following table presents the Company’s investments at March 31, 2015 and June 30, 2014 that are measured and recorded at fair value on a recurring basis consistent with the fair value hierarchy provisions of ASC 820, “Fair Value Measurements and Disclosures” (in thousands). The fair value of the Company’s investments approximates their cost basis.

Description	March 31, 2015	Level 1	Level 2	Level 3
Mutual funds	\$ 66	\$ 66	\$ -	\$ -
Fixed deposits and certificates of deposit	3,876	-	3,876	-
Variable rate demand notes	-	-	-	-
Repurchase agreements	-	-	-	-
Total	\$ 3,942	\$ 66	\$ 3,876	\$ -

Description	June 30, 2014	Level 1	Level 2	Level 3
Mutual funds	\$ 96	\$ 96	\$ -	\$ -
Fixed deposits and certificates of deposit	9,165	-	9,165	-
Variable rate demand notes	1,325	-	1,325	-
Repurchase agreements	236	-	236	-
Total	\$ 10,822	\$ 96	\$ 10,726	\$ -

Fair value estimates are made at a specific point in time based on relevant market information and information about the financial instrument. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore, cannot be determined with precision. Changes in assumptions could significantly affect these estimates.

6. Inventory

Inventory is stated at the lower of cost or market. The cost of inventory is determined by the first-in, first-out (“FIFO”) method. The Company provides a reserve for obsolescence to recognize inventory impairment for the effects of engineering change orders, age and use of inventory that affect the value of the inventory. The reserve for obsolescence creates a new cost basis for the impaired inventory. When inventory that has previously been impaired is sold or disposed of, the related obsolescence reserve is reduced resulting in the reduced cost basis being reflected in cost of goods sold. A detailed review of the inventory is performed annually with quarterly updates for known changes that have occurred since the annual review. Inventory, net of reserves of \$1,059,000 and \$1,185,000 at March 31, 2015 and June 30, 2014, respectively, is comprised of the following (in thousands):

Inventory	March 31, 2015	June 30, 2014
Component parts	\$ 4,733	\$ 2,813
Work in process	1,976	562
Finished goods	4,823	3,674
Total	\$ 11,532	\$ 7,049

7. Short-Term and Long-Term Investments

The Company accounts for its investments in accordance with ASC 320, “Investments – Debt and Equity Securities.” Investments with a maturity of greater than three months to one year are classified as short-term investments. Investments with maturities beyond one year may be classified as short-term if the Company reasonably expects the investment to be realized in cash or sold or consumed during the normal operating cycle of the business. Investments available for sale are recorded at market value using the specific identification method. Investments expected to be held to maturity or until market conditions improve are measured at amortized cost in the statement of financial position if it is the Company’s intent and ability to hold those securities long-term. Each balance sheet date, the Company evaluates its investments for possible other-than-temporary impairment which involves significant judgment. In making this judgment, management reviews factors such as the length of time and extent to which fair value has been below the cost basis, the anticipated recovery period, the financial condition of the issuer, the credit rating of the instrument and the Company’s ability and intent to hold the investment for a period of time which may be sufficient for recovery of the cost basis. Any unrealized gains and losses on securities are reported as other comprehensive income as a separate component of shareholders’ equity until realized or until a decline in fair value is determined to be other than temporary. Once a decline in fair value is determined to be other-than-temporary, an impairment charge is recorded in the income statement. If market, industry, and/or investee conditions deteriorate, future impairments may be incurred.

At March 31, 2015, the Company had \$3.9 million of short-term investments that primarily represented investments in time deposits. Included in short-term investments is restricted cash that serves as collateral for bank guarantees that provide financial assurance that the Company will fulfill certain customer obligations in China. The cash is restricted as to withdrawal or use while the related bank guarantees are outstanding. Interest is earned on the restricted cash and recorded as interest income. At March 31, 2015 and June 30, 2014, restricted cash in short-term investments was \$60,000 and \$520,000, respectively.

At March 31, 2015, the Company held a long-term investment in preferred stock that is not registered under the Securities Act of 1933 and may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements. The preferred stock investment is currently recorded at \$725,000 after consideration of impairment charges recorded in fiscal years 2008 and 2009. The Company estimated that the fair market value of this investment at March 31, 2015 exceeded \$725,000 based on observable market activity and an internal valuation model which included the use of a discounted cash flow model. The fair market analysis considered the following

key inputs, (i) the underlying structure of the security; (ii) the present value of the future principal, discounted at rates considered to reflect current market conditions; and (iii) the time horizon that the market value of the security could return to its cost and be sold. Under ASC 820, "Fair Value Measurements", such valuation assumptions are defined as Level 3 inputs. The Company also held a long-term time deposit for \$53,000. This time deposit serves as collateral for a bank guarantee that provides financial assurance that the Company will fulfill certain customer obligations in China. The cash is restricted as to withdrawal or use while the related bank guarantee is outstanding. Interest is earned on the restricted cash and recorded as interest income.

8. Short-Term and Long-Term Debt

The Company acquired bank debt of \$2.1 million as part of the purchase of Coord3. During March 2015, the Company paid off \$1.7 million of this debt leaving an outstanding balance of \$326,000. The short-term bank debt of \$326,000 is payable on or before July 25, 2015, with interest accruing at 6.5%. The short-term bank debt is unsecured and is guaranteed by one of the owners of Coord3 Industries s.r.l. The Company had no bank debt outstanding at June 30, 2014.

The Company has a \$6.0 million secured credit agreement with Comerica Bank ("Credit Agreement") which expires on November 2, 2015. Proceeds under the Credit Agreement may be used for working capital and capital expenditures. Security for the Credit Agreement is substantially all non-real estate assets of the Company held in the United States. Borrowings are designated as a Libor-based Advance or as a Prime-based Advance if the Libor-based Advance is not available. Interest on Libor-based Advances is calculated at 2.35% above the Libor Rate offered at the time for the period chosen, and is payable on the last day of the applicable period. Quarterly, the Company pays a commitment fee of 0.15% per annum on the average daily unused portion of the revolving credit commitment. On January 29, 2015, the Company entered into a Seventh Amendment to the Credit Agreement which provides for Comerica Bank's consent to the acquisitions announced by the Company on January 29, 2015, reduces the minimum Tangible Net Worth requirement to \$31.0 million and provides an Advance Formula Agreement for borrowings under the Credit Agreement. The Company was in compliance with the Tangible Net Worth financial covenant at March 31, 2015. The Advance Formula Agreement limits borrowings to the lesser of \$6.0 million or 80% of eligible accounts receivable, which was \$2.9 million at March 31, 2015. The Company is permitted to declare dividends of up to \$2.5 million in any fiscal year provided the Company maintains the required minimum Tangible Net Worth. The Company is also required to have no advances outstanding under the Credit Agreement for 30 days (which need not be consecutive) during each calendar year.

At March 31, 2015, the Company's German subsidiary ("GmbH") had an unsecured credit facility totaling 350,000 euros (equivalent to approximately \$380,000). The facility allows 100,000 euros to be used to finance working capital needs and equipment purchases or capital leases. The facility allows up to 250,000 euros to be used for providing bank guarantees. Any borrowings for working capital needs will bear interest at 4.25%. Any outstanding bank guarantees will bear interest at 2.0%. The GmbH credit facility is cancelable at any time by either GmbH or the bank and any amounts then outstanding would become immediately due and payable. At March 31, 2015 and June 30, 2014, GmbH had no borrowings or bank guarantees outstanding.

9. Current and Long-Term Taxes Payable

The Company acquired current and long-term taxes payable as part of the purchase of Coord3. The tax liabilities represent income and payroll related taxes that are payable in accordance with government authorized installment payment plans. These installment plans require varying monthly payments through January, 2021.

10. Other Long-Term Liabilities

Other long-term liabilities include \$785,000 of long-term contractual and statutory severance liabilities as part of the purchase of Coord3 s.r.l. that represent amounts that will be payable to employees upon termination of employment. The Company also has a long-term liability of 300,000 euros (equivalent to approximately \$339,000) representing a deferred purchase price payable 18 months following the closing of the Coord3 acquisition to the extent not used to cover indemnification obligations.

11. Stock-Based Compensation

The Company maintains a 2004 Stock Incentive Plan ("2004 Plan") covering substantially all company employees, non-employee directors and certain other key persons. Options previously granted under a 1998 Global Team Member Stock Option Plan ("1998 Plan") and a Directors Stock Option Plan ("Directors Plan") will continue to be maintained until all options are exercised, cancelled or expire. No further grants are permitted to be made under the terms of the 1998 and Directors Plans. The 2004 and Directors Plans are administered by a committee of the Board of Directors, the Management Development, Compensation and Stock Option Committee. The 1998 Plan is administered by the President of the Company.

Awards under the 2004 Plan may be in the form of stock options, stock appreciation rights, restricted stock or restricted stock units, performance share awards, director stock purchase rights and deferred stock units; or any combination thereof. The terms of the awards will be determined by the Management Development, Compensation and Stock Option Committee, except as otherwise specified in the 2004 Plan.

Stock Options

Options outstanding under the 2004 Plan generally become exercisable at 25% per year beginning one year after the date of grant and expire ten years after the date of grant. Beginning in January 2015, new options granted to officers of the Company become exercisable at one third per year beginning one year after the date of grant. All options outstanding under the 1998 and Directors Plans are vested and expire ten years from the date of grant. Option prices from options granted under these plans must not be less than fair market value of the Company's stock on the date of grant. The Company uses the Black-Scholes model for determining stock option valuations. The Black-Scholes model requires subjective assumptions, including future stock price volatility and expected time to exercise, which affect the calculated values. The expected term of option exercises is derived from historical data regarding employee exercises and post-vesting employment termination behavior. The risk-free rate of return is based on published U.S. Treasury rates in effect for the corresponding expected term. The expected volatility is based on historical volatility of the Company's stock price. These factors could change in the future, which would affect the stock-based compensation expense in future periods.

The Company recognized operating expense for non-cash stock-based compensation costs related to stock options in the amount of \$77,000 and \$236,000 in the three and nine months ended March 31, 2015, respectively. The Company recognized operating expense for non-cash stock-based compensation costs related to stock options in the amount of \$67,000 and \$216,000 in the three and nine months ended March 31, 2014, respectively. As of March 31, 2015, the total remaining unrecognized compensation cost related to non-vested stock options amounted to \$763,128. The Company expects to recognize this cost over a weighted average vesting period of 2.88 years.

The estimated fair value as of the date options were granted during the periods presented, using the Black-Scholes option-pricing model, is shown in the table below.

	Three Months Ended 3/31/2015	Three Months Ended 3/31/2014	Nine Months Ended 3/31/2015	Nine Months Ended 3/31/2014
Weighted average estimated fair value per share of options granted during the period	\$ 3.06	\$ 4.18	\$ 4.04	\$ 3.18
Assumptions:				
Dividend yield	1.20%	2.10%	1.20%	2.10%
Common stock price volatility	46.85%	38.88%	46.85%	38.88%
Risk free rate of return	0.98%	1.46%	1.62%	1.53%
Expected option term (in years)	3	5	6	5

The Company received approximately \$696,000 and \$849,000 in cash from option exercises under all share-based payment arrangements for the three and nine months ended March 31, 2015, respectively. The Company received approximately \$540,000 and \$3,552,000 in cash from option exercises under all share-based payment arrangements for the three and nine months ended March 31, 2014, respectively.

Restricted Stock and Restricted Stock Units

The Company's restricted stock and restricted stock units under the 2004 Plan have been awarded by three methods as follows: One, awards that are earned based on an individual's achievement of performance goals during the initial fiscal year with a subsequent one year service vesting period and are freely transferable after vesting provided the individual's employment has not terminated prior to the vesting date; two, awards that are earned based on the Company achieving certain revenue and operating income results with a subsequent one-third vesting requirement on the first, second and third anniversary of the issuance and are freely transferable after vesting provided the individual's employment has not terminated prior to the vesting date; and three, awards to non-management members of the Board of Directors with a subsequent one-third vesting requirement on the first, second and third anniversary of the issuance and are freely transferable after vesting provided the service of the non-management member of the Board of Directors has not terminated prior to the vesting date. The grant date fair value associated with restricted stock and restricted stock unit awards is calculated in accordance with ASC 718 "Compensation – Stock Compensation". Compensation expense related to restricted stock and restricted stock unit awards is based on the closing price of the Company's Common Stock on the grant date authorized by the Company's Board of Directors, multiplied by the number of restricted stock and restricted stock unit awards expected to be issued and vested and is amortized over the combined performance, service and vesting periods as applicable. The non-cash stock based compensation expense recorded for restricted stock and restricted stock unit awards for the three and nine months ended March 31, 2015 was \$56,000 and \$142,000, respectively. The non-cash stock based compensation expense recorded for restricted stock awards for the three and nine months ended March 31, 2014 was \$66,000 and \$123,000, respectively. As of March 31, 2015, the total remaining unrecognized compensation cost related to restricted stock and restricted stock unit awards amounted to \$440,464.

A summary of the status of restricted stock and restricted stock unit awards issued at March 31, 2015 is presented in the table below.

	Non-vested Restricted Shares/Units	Weighted Average Grant Date Fair Value
Non-vested at June 30, 2014	44,450	\$ 10.04
Granted	54,614	9.55
Vested	(20,950)	6.51
Forfeited or expired	(13,600)	10.23
Non-vested at March 31, 2015	<u>64,514</u>	<u>\$ 10.73</u>

12. Earnings Per Share

Basic earnings per share (“EPS”) is calculated by dividing net income by the weighted average number of common shares outstanding during the period. Other obligations, such as stock options, are considered to be potentially dilutive common shares. Diluted EPS assumes the issuance of potential dilutive common shares outstanding during the period and adjusts for any changes in income and the repurchase of common shares that would have occurred from the assumed issuance, unless such effect is anti-dilutive. The calculation of diluted shares also takes into effect the average unrecognized non-cash stock-based compensation expense and additional adjustments for tax benefits related to non-cash stock-based compensation expense.

Options to purchase 355,860 and 13,000 shares of common stock outstanding in the three months ended March 31, 2015 and 2014, respectively, were not included in the computation of diluted EPS because the effect would have been anti-dilutive. Options to purchase 310,648 and 172,000 shares of common stock outstanding in the nine months ended March 31, 2015 and 2014, respectively, were not included in the computation of diluted EPS because the effect would have been anti-dilutive.

13. Commitments and Contingencies

The Company may, from time to time, be subject to litigation and other claims in the ordinary course of its business. The Company accrues for estimated losses arising from such litigation or claims if it is probable that an asset has been impaired or a liability has been incurred and the amount of the loss can be reasonably estimated. To estimate whether a loss contingency should be accrued by a charge to income, the Company evaluates, among other factors, the degree of probability of an unfavorable outcome and the ability to make a reasonable estimate of the amount of the loss. Since the outcome of litigation and claims is subject to significant uncertainty, changes in the factors used in the Company’s evaluation could materially impact the Company’s financial position or results of operations.

Management is currently unaware of any significant pending litigation affecting the Company other than the matter set forth below.

The Company is a party to a civil suit filed by 3CEMS, a Cayman Islands and People’s Republic of China corporation, in the U.S. District Court for the Eastern District of Michigan and served on the Company on or about January 7, 2015. The suit alleges that the Company breached its contractual obligations by failing to pay for component parts to be used to manufacture optical video scopes for the Company’s discontinued Commercial Products Business Unit. 3CEMS alleged that it purchased the component parts in advance of the receipt of orders from the Company based upon instructions they claimed to have received from the Company. The suit alleged damages of not less than \$4.0 million. See also Note 5 of the Notes to the Consolidated Financial Statements, “Contingencies”, of the Company’s Annual Report on Form 10-K for fiscal year 2014, for a discussion regarding a previous civil suit filed against the Company by 3CEMS, on July 19, 2013, which was dismissed effective December 6, 2013 and a Tolling Agreement entered into between the Company and 3CEMS that terminated on December 31, 2014. The Company intends to vigorously defend against 3CEMS’ claims.

Because of the inherent uncertainty of litigation and claims such as the 3CEMS Matter, the Company is unable to reasonably estimate a possible loss or range of loss relating to the 3CEMS Matter.

As part of routine evaluation procedures, the Company identified a potential concern regarding the employment status and withholding for several individuals in one of the Company’s foreign jurisdictions. During the third quarter of fiscal 2015, the Company estimated a range of the potential financial liability related to this matter of 486,000 euros to 1 million euros. The Company is not able to reasonably estimate the amount within this range that it will be required to pay for this matter. As a result, the Company recorded a reserve of 486,000 euros (equivalent to approximately \$536,000) representing the minimum amount the Company estimates will be paid. The Company expects final resolution of this matter in the next few months. The Company does not expect that the resolution of this matter will have a detrimental effect on the conduct of the Company’s business in this foreign jurisdiction.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

SAFE HARBOR STATEMENT

Certain statements in this Management's Discussion and Analysis of Financial Condition and Results of Operations may be "forward-looking statements" within the meaning of the Securities Exchange Act of 1934, including the Company's expectation as to its fiscal years 2015 and 2016, and future results, gross margins, operating data, new order bookings, revenue, expenses, income and backlog levels, the timing of revenue and income from new products which we have recently released or have not yet released, the timing of the introduction of new products, our ability to fund our fiscal year 2015 and future cash flow requirements. Whenever possible, we have identified these forward-looking statements by words such as "will," "should," "believes," "expects," "anticipates," "estimates," "prospects" "outlook" or similar expressions. We claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 for all of our forward-looking statements. While we believe that our forward-looking statements are reasonable, you should not place undue reliance on any such forward-looking statements, which speak only as of the date made. Because these forward-looking statements are based on estimates and assumptions that are subject to significant business, economic and competitive uncertainties, many of which are beyond our control or are subject to change, actual results could be materially different. Factors that might cause such a difference include, without limitation, the risks and uncertainties discussed from time to time in our periodic reports filed with the Securities and Exchange Commission, including those listed in "Item 1A – Risk Factors" of our Annual Report on Form 10-K for fiscal year 2014 and Quarterly Report on Form 10-Q for the quarter ended March 31, 2015. Except as required by applicable law, we do not undertake, and expressly disclaim, any obligation to publicly update or alter our statements whether as a result of new information, events or circumstances occurring after the date of this report or otherwise.

OVERVIEW

Perceptron, Inc. ("Perceptron" or the "Company") develops, produces and sells a comprehensive range of industrial metrology products and solutions to manufacturing organizations for dimensional gauging, dimensional inspection and 3D scanning. The Company's primary operations are in North America, Europe and Asia. While the Company has one operating segment, its products are divided into In Line Measurement, Off Line Measurement and 3D Scanning Solutions Products. In Line Measurement Solutions consist of engineered metrology systems for industrial automated process control and assembly using fixed and robot mounted laser scanners. Off Line Measurement Solutions consist of tailored metrology products for industrial gauging and dimensional inspection using standalone robot mounted laser scanners and Coordinate Measuring Machines ("CMM"). 3D Scanning Solutions consist of laser scanner products that target the digitizing, reverse engineering, inspection and original equipment manufacturers wheel alignment markets. The Company also provides a number of Value Added Services including service, support, training, calibration services, and spare parts. The largest market served by the Company is the automotive industry.

New vehicle tooling programs represent the most important selling opportunity for the Company's In Line automotive-related sales. The number and timing of new vehicle tooling programs varies in accordance with individual automotive manufacturers' plans. The Company's 3D Scanning products and newly acquired CMM products are used by and targeted to a wide variety of industrial customers. The largest market for industrial metrology products is the automotive industry. The Company has developed a number of new products in the past year for the 3D Scanning and CMM markets. The marketing and sales of these new products is in the early stages and the acceptance and adoption rate in the market will be better understood over the next several quarters.

In fiscal 2014, the Company added new members to its management team and put in place a strategic plan designed to expand revenues and increase shareholder value over the longer term. The four elements of the plan are: continuing to expand profitability in core markets, pursuing prudent diversification, extending technological leadership, and maintaining fiscal discipline to ensure strong profitability.

On January 29, 2015, the Company acquired all of the share capital of Next Metrology Software s.r.o. ("NMS") for total cash consideration of \$2.3 million, and deferred payments of \$228,000 payable 12 months from closing. NMS is a Czech Republic company that develops CMM operating software. On February 27, 2015, the Company acquired all of the share capital of Coord3 s.r.l. ("Coord3"), a wholly owned subsidiary of Coord3 Industries s.r.l., for \$1.9 million in cash and deferred payments of \$338,000 payable 18 months from closing. Coord3 based in Turin, Italy, designs and manufactures a full range of coordinate measuring machines. The purchase transactions are denominated in euros and have been converted to U.S dollars reflecting actual rates on the day of the closing. See the Liquidity and Capital Resources section below and Note 3 to the Consolidated Financial Statements, "Acquisitions", contained in this Quarterly Report on Form 10-Q for further information regarding these acquisitions.

RESULTS OF OPERATIONS

Three Months Ended March 31, 2015 Compared to Three Months Ended March 31, 2014

Overview – The Company reported a net loss of \$1.6 million, or (\$.17) per diluted share, for the third quarter of fiscal 2015 compared with net income of \$2.5 million, or \$.26 per diluted share, for the third quarter of fiscal 2014. The Company's quarterly results vary from quarter

to quarter and are dependent upon delivery and installation schedules determined by our customers. These schedules are subject to change by the customer and are not controlled by the Company. Specific line item results are described below.

Bookings – Bookings represent new orders received from customers. It should be noted that the Company’s level of new orders fluctuates from quarter to quarter and the amount of new order bookings during any particular period is not necessarily indicative of the future operating performance of the Company. The following table sets forth comparison data for the Company’s bookings by geographic location.

Bookings (by location) (in millions)	Third Quarter 2015		Third Quarter 2014		Increase/(Decrease)	
Americas	\$ 7.6	49.4%	\$ 4.7	35.6%	\$ 2.9	61.7%
Europe	4.7	30.5%	5.6	42.4%	(0.9)	(16.1)%
Asia	3.1	20.1%	2.9	22.0%	0.2	6.9%
Totals	<u>\$ 15.4</u>	<u>100.0%</u>	<u>\$ 13.2</u>	<u>100.0%</u>	<u>\$ 2.2</u>	<u>16.7%</u>

Bookings increased \$2.2 million, or 16.7%, from the level achieved a year ago due to \$1.7 million of higher bookings for CMM products and to a lesser extent higher bookings of other Measurement Solutions products. The increase in bookings in the Americas was primarily from higher Measurement Solutions orders. Europe’s decrease in bookings primarily related to lower Measurement Solutions orders that were partially offset by \$1.5 million of new CMM orders. Additionally, bookings in Europe decreased \$1.6 million as a result of re-valuing the European backlog to reflect the lower euro rate at March 31, 2015 from the rate in effect at December 31, 2014.

Backlog – Backlog represents orders or bookings received by the Company that have not yet been filled. It should be noted that the level of backlog during any particular period is not necessarily indicative of the future operating performance of the Company. Most of the backlog is subject to cancellation by the customer. The Company expects to be able to fill substantially all of the orders in the backlog during the following twelve months. The following table sets forth comparison data for the Company’s backlog by geographic location.

Backlog (by location) (in millions)	Third Quarter 2015		Third Quarter 2014		Increase/(Decrease)	
Americas	\$ 13.2	30.6%	\$ 10.8	29.7%	\$ 2.4	22.2%
Europe	17.6	40.8%	13.9	38.3%	3.7	26.6%
Asia	12.3	28.6%	11.6	32.0%	0.7	6.0%
Totals	<u>\$ 43.1</u>	<u>100.0%</u>	<u>\$ 36.3</u>	<u>100.0%</u>	<u>\$ 6.8</u>	<u>18.7%</u>

The Company’s \$43.1 million backlog at March 31, 2015 increased \$6.8 million or 18.7% from the backlog at March 31, 2014 primarily due to \$5.3 million of backlog for CMM products. The backlog of CMM orders includes \$4.9 million of acquired backlog related to the acquisition of Coord3. The increase in backlog in the Americas and Asia represented higher orders for Measurement Solutions. Europe’s backlog increased primarily for CMM orders that were partially offset by lower Measurement Solutions orders in Europe for non-CMM products. The re-valuation effect of the lower euro at March 31, 2015 versus December 31, 2014, reduced backlog approximately \$1.6 million.

Sales – Sales of \$16.2 million for the third quarter of fiscal 2015 decreased \$1.1 million, or 6.4%, when compared to the same period a year ago. The following table sets forth comparison data for the Company’s net sales by geographic location.

Sales (by location) (in millions)	Third Quarter 2015		Third Quarter 2014		Increase/(Decrease)	
Americas	\$ 5.2	32.1%	3.0	17.3%	\$ 2.2	73.3%
Europe	6.2	38.3%	9.6	55.5%	(3.4)	(35.4)%
Asia	4.8	29.6%	4.7	27.2%	0.1	2.1%
Totals	<u>\$ 16.2</u>	<u>100.0%</u>	<u>\$ 17.3</u>	<u>100.0%</u>	<u>\$ (1.1)</u>	<u>(6.4)%</u>

The sales decrease of \$1.1 million primarily represented lower sales of Measurement Solutions products primarily in Europe, offset by \$1.3 million of CMM sales following the acquisition of Coord3. Also mitigating the decrease were increased sales of Measurement Solutions products in the Americas. Changes in sales levels reflect normal quarter to quarter fluctuations as a result of requested delivery and installation schedules from our customers. The effect of the weaker euro during the current quarter compared to a year ago reduced sales by approximately \$1.0 million.

Gross Margin – The Company’s gross margin percentage was 28.2% in the third quarter of fiscal 2015 compared to 47.1% in the same quarter a year ago. The lower gross margin percentage in the fiscal 2015 quarter was primarily the result of three factors. First, cost of sales was higher as a percent of revenue due to product mix and the absorption of fixed labor costs. Second, the Company accrued a reserve of \$536,000 relating to employment status and withholding in a foreign jurisdiction. See also “Liquidity and Capital Resources” below. Third, the gross margin as a percent of sales for the acquired businesses was lower than that of the Company’s core business. The effect of the weaker euro in the current quarter compared to the fiscal 2014 quarter reduced gross margin by approximately \$400,000.

Selling, General and Administrative (SG&A) Expenses – SG&A expenses were approximately \$5.0 million, an increase of \$1.1 million compared to the third quarter of fiscal year 2014. The increase in fiscal 2015 was primarily due to \$750,000 of acquisition costs related to NMS and Coord3. See Note 3 of the Notes to the Consolidated Financial Statements, “Acquisitions” and “Liquidity and Capital Resources” below. SG&A costs of the acquired businesses added \$417,000 of costs. Also contributing to the increase in costs in the fiscal 2015 quarter compared to a year ago were \$300,000 of costs associated with the implementation of the Company’s new global enterprise resource planning system. The Company had \$156,000 of cost savings related to recruiting compared to last year. The effect of the weaker euro during the current quarter compared to the quarter a year ago reduced costs by approximately \$200,000.

Engineering, Research and Development (R&D) Expenses – Engineering, research and development expenses of \$1.9 million increased \$300,000 over the third quarter last year. The increase in costs related to \$133,000 for two months of NMS costs and one month of Coord3 costs, and higher engineering materials costs of approximately \$145,000 to support new product development in the current quarter when compared to the same quarter a year ago.

Interest Income, net – Net interest income was \$24,000 in the third quarter of fiscal year 2015 compared with net interest income of \$58,000 in the third quarter of fiscal year 2014. The decrease in interest income was primarily the result of lower invested cash balances in the 2015 quarter when compared to the fiscal year 2014 quarter.

Foreign Currency – There was a net foreign currency loss of \$62,000 in the third quarter of fiscal year 2015 compared with a net foreign currency gain of \$110,000 a year ago. The unfavorable change in foreign currency was primarily related to unfavorable changes in the Brazilian Real and to a lesser extent the Japanese Yen that were partially offset by favorable changes in the euro.

Other Income – The increase in other income in the third quarter of fiscal 2015, represents dividend income received on the Company’s long term investments.

Income Taxes – The effective tax rate for the third quarter of fiscal year 2015 was 33.3% compared to 11.0% in the third quarter of fiscal year 2014. The effective tax rate in both fiscal quarters primarily reflects the effect of the mix of pre-tax income and loss across the Company’s various tax jurisdictions and their respective tax rates. Affecting the unusual effective tax rate in the fiscal 2014 quarter was the fact that the United States had a pre-tax loss at an effective tax rate of 42.5% that was partially offset by foreign pre-tax income at a lower effective tax rate of 22.1%.

Outlook – The Company expects to achieve full-year fiscal 2015 revenue of approximately \$70 million. Although the Company experienced significant transaction costs related to the acquisitions, and costs related to the Company’s implementation of a new global enterprise resource planning system, the Company still expects fiscal 2015 will be profitable. For the foreseeable future, customer related project timing issues for the Company’s Measurement Solutions products will continue to be a significant part of the Company’s business, resulting in fluctuations in the Company’s reported quarterly financial results. With the current backlog of \$43.1 million, the Company continues to expect strong, organic revenue growth for fiscal 2015 from its existing product lines.

Nine Months Ended March 31, 2015 Compared to Nine Months Ended March 31, 2014

Overview – For the first nine months of fiscal 2015, the Company reported a net loss of \$850,000 or (\$0.09) per diluted share, compared to net income of \$1.5 million or \$0.16 per diluted share, for the first nine months of fiscal 2014.

Bookings – Bookings represent new orders received from customers. New order bookings for the nine months ended March 31, 2015 were \$49.9 million compared to \$48 million for the same period one year ago. It should be noted that historically, the Company’s level of new orders has varied from period to period and the amount of new order bookings during any particular period is not necessarily indicative of the future operating performance of the Company. The following tables set forth comparison data for the Company’s bookings by geographic location.

Bookings (by location) (in millions)	Nine Months Ended 3/31/15		Nine Months Ended 3/31/14		Increase/(Decrease)	
	Americas	\$ 21.9	43.8%	\$ 14.7	30.6%	\$ 7.2
Europe	15.4	30.9%	20.8	43.3%	(5.4)	(26.0)%
Asia	12.6	25.3%	12.5	26.1%	0.1	0.8%
Totals	\$ 49.9	100.0%	\$ 48.0	100.0%	\$ 1.9	4.0%

The increase in bookings of \$1.9 million for the nine-month period of fiscal 2015 was primarily due to \$1.7 million of bookings for the Company's newly acquired CMM products and increases in bookings for other Measurement Solution products. Partially offsetting these increases were lower 3D Scanning orders and Value Added Services. The increase in the Americas represents higher Measurement Solutions orders. Bookings in Europe decreased primarily due to lower Measurement Solutions orders and includes approximately \$3.6 million as a result of re-valuing the European backlog to reflect the lower euro rate at March 31, 2015 from the rate in effect at June 30, 2014. Partially offsetting the lower European bookings was an increase in bookings of \$1.5 million for CMM products in Europe.

Sales – Net sales in the first nine months of fiscal 2015 were \$51 million, compared to \$42.2 million for the nine months ended March 31, 2014. The following tables set forth comparison data for the Company's net sales by geographic location.

Sales (by location) (in millions)	Nine Months Ended 3/31/15		Nine Months Ended 3/31/14		Increase/(Decrease)	
	Americas	\$ 18.9	37.1%	\$ 12.2	28.9%	\$ 6.7
Europe	20.0	39.2%	20.0	47.4%	-	0.0%
Asia	12.1	23.7%	10.0	23.7%	2.1	21.0%
Totals	\$ 51.0	100.0%	\$ 42.2	100.0%	\$ 8.8	20.9%

The \$8.8 million increase in sales primarily represented higher sales of Measurement Solutions products in the Americas and Asia as well as \$1.4 million in worldwide sales of newly acquired CMM products. Increased sales for CMM products in Europe were offset by lower sales related to the effect of the weaker euro during the current period compared to fiscal 2014, which reduced sales by approximately \$2.1 million.

Gross Margin – Gross margin was \$19 million, or 37.3% of sales, in the first nine months of fiscal 2015, as compared to \$17.4 million, or 41.3% of sales, in the first nine months of fiscal 2014. The lower gross margin percentage in the fiscal 2015 period was primarily the result of three factors. First, cost of sales was higher as a percent of revenue due to product mix and the absorption of fixed labor costs. Second, the Company accrued a reserve of \$536,000 relating to employment status and withholding in a foreign jurisdiction. See also "Liquidity and Capital Resources" below. Third, the gross margin as a percent of sales for the acquired businesses was lower than that of the Company's core business. The effect of the weaker euro in the first nine months of fiscal 2015 compared to fiscal 2014 decreased gross margin by approximately \$1.0 million.

Selling, General and Administrative (SG&A) Expenses – SG&A expenses were \$14.1 million in the first nine months of fiscal 2015 compared to \$11 million in the same period one year ago. The increase of approximately \$3.1 million included acquisition costs related to the Coord3 and NMS Transactions of approximately \$1.5 million. See Note 3 of the Notes to the Consolidated Financial Statements, "Acquisitions" and "Liquidity and Capital Resources" below. SG&A costs of the acquired businesses added \$417,000 of costs. Also contributing to the increase in costs in the fiscal 2015 period compared to the same period a year ago were higher employee related costs for bonus, salary and commissions totaling approximately \$755,000, costs related to implementing the Company's new global enterprise resource planning software of \$432,000 and higher building and equipment maintenance and rent totaling \$344,000. The effect of the weaker euro in the fiscal 2015 period compared to the same period a year ago reduced costs by approximately \$370,000.

Engineering, Research and Development (R&D) Expenses – Engineering and R&D expenses were \$5.6 million for the nine months ended March 31, 2015 compared to \$4.9 million for the nine-month period a year ago. The \$722,000 increase compared to a year ago was primarily due to higher engineering materials of approximately \$368,000 to support new product development, bonus and salary costs of approximately \$270,000, which include additional personnel and year over year salary increases and higher recruiting and contractor costs of \$68,000. These increases in engineering and R&D costs include \$133,000 for two months of NMS costs and one month of Coord3 costs.

Interest Income, net – Net interest income was \$178,000 in the first nine months of fiscal 2015 compared with net interest income of \$121,000 in the first nine months of fiscal 2014. The increase was principally due to higher interest rates in the fiscal 2015 period compared to fiscal 2014.

Foreign Currency – There was a net foreign currency loss of \$992,000 in the first nine months of fiscal 2015 compared with a loss of \$139,000 a year ago. The \$853,000 change in foreign currency losses principally represented unfavorable changes in the Brazilian Real and Japanese Yen and to a lesser extent the euro.

Other Income – The increase in other income in the first nine months of fiscal 2015, represents dividend income received on the Company’s long term investments.

Income Taxes – The effective tax rate for the first nine months of fiscal 2015 was 37.3% compared to 0.6% in the first nine months of fiscal 2014. The effective tax rate in both fiscal periods primarily reflected the effect of the mix of pre-tax income and loss among the Company’s various operating entities and their countries’ respective tax rates. Affecting the unusual effective tax rate in the fiscal 2014 nine-month period was the fact that the United States had a pre-tax loss at an effective tax rate of 49.2% that was almost partially offset by foreign pre-income at a lower effective tax rate of 21.4%.

LIQUIDITY AND CAPITAL RESOURCES

The Company’s cash and cash equivalents were \$16.9 million at March 31, 2015, compared to \$23.1 million at June 30, 2014. The \$6.2 million decrease in cash primarily related to the two acquisitions made in fiscal 2015. The cash outlay as of March 31, 2015, to acquire 100% of the share capital of both companies was \$4.2 million. Following the closing of the transactions, the Company paid a short-term bank facility maintained by Coord3 for \$1.7 million and paid down certain acquired tax liabilities of Coord3 for \$2.4 million. Additional uses of cash were \$1.3 million used for capital expenditures, \$770,000 used for other long-term asset purchases and \$2.4 million related to a decline in cash related to changes in foreign currency rates. Operations, net of non-cash items, reflected a use of cash of \$932,000. Partially offsetting the use of cash was cash provided from net sales of short-term investments of \$6.4 million, proceeds from stock plans of \$928,000 and a favorable change in working capital of \$200,000 after deducting the \$2.4 million payments for taxes mentioned above.

Cash used from operations resulted from a net loss of \$850,000 and the add-back of non-cash items totaling \$82,000. Working capital changes reflected higher accounts payable of \$657,000 and a favorable change in other current assets of \$3.5 million after backing out the \$2.4 million of tax payments referred to above, that were partially offset by a use of cash of \$2.1 million for inventories and an increase in receivables of \$1.8 million. The increase in receivables reflects the higher sales in fiscal 2015. Inventories increased primarily due to increases in work-in-progress and finished goods to meet backlog requirements, and to a lesser extent, increases in raw material inventory to support new products nearing release and an increase in stock levels to support reduced order lead times. The increase in accounts payable represents normal fluctuations in the timing of payments. The change in other current assets and liabilities related primarily to an increase in deferred revenue and accrued liabilities as a result of the normal timing of revenue recognition and payment of accrued expenses.

The Company provides a reserve for obsolescence to recognize inventory impairment for the effects of engineering change orders, age and use of inventory that affect the value of the inventory. The reserve for obsolescence creates a new cost basis for the impaired inventory. When inventory that has previously been impaired is sold or disposed of, the related obsolescence reserve is reduced resulting in the reduced cost basis being reflected in cost of goods sold. A detailed review of the inventory is performed annually with quarterly updates for known changes that have occurred since the annual review. During the nine-month period ended March 31, 2015, the Company decreased its reserve for obsolescence by a net \$126,000, which resulted from additional reserves for obsolescence of approximately \$94,000 less disposals and the effect of changes in foreign currency of \$220,000.

The Company determines its allowance for doubtful accounts by considering a number of factors, including the length of time trade accounts receivable are past due, the Company’s previous loss history, the customer’s current ability to pay its obligation to the Company, and the condition of the general economy and the industry as a whole. The Company writes-off accounts receivable when they become uncollectible, and payments subsequently received on such receivables are credited to the allowance for doubtful accounts. The Company decreased its allowance for doubtful accounts by a net \$24,000 during the nine-month period ended March 31, 2015.

At March 31, 2015, the Company had \$20.9 million in cash, cash equivalents and short-term investments of which \$13.2 million or 64% was held in foreign bank accounts. Included in short-term investments at March 31, 2015 is \$60,000 of restricted cash that serves as collateral for bank guarantees that provide financial assurance that the Company will fulfill certain customer obligations in China. The cash is restricted as to withdrawal or use while the related bank guarantees are outstanding. Interest is earned on the restricted cash and recorded as interest income. The Company does not repatriate its foreign earnings and based on its business plan, current cash, cash equivalents and short-term investments, the level of cash, cash equivalents and short-term investments in foreign bank accounts is not expected to have a material adverse impact on the Company’s liquidity.

At March 31, 2015, the Company had a long-term investment valued at \$725,000. See Note 7 to the Consolidated Financial Statements, “Short-Term and Long-Term Investments”, contained in this Quarterly Report on Form 10-Q, for further information on the Company’s investments and their current valuation. The market for the long-term investment is currently illiquid. At March 31, 2015, the Company also held a long-term time deposit for \$53,000. This time deposit serves as collateral for a bank guarantee that provides financial assurance that the Company will fulfill certain customer obligations in China. The cash is restricted as to withdrawal or use while the related bank guarantee is outstanding. Interest is earned on the restricted cash and recorded as interest income.

The Company acquired bank debt of \$2.1 million as part of the purchase of Coord3. During March 2015, the Company paid off \$1.7 million of this debt leaving an outstanding balance of \$326,000. The short-term bank debt of \$326,000 is payable on or before July 25, 2015, with interest accruing at 6.5%. The short-term bank debt is unsecured and is guaranteed by one of the owners of Coord3 Industries s.r.l. The Company had no bank debt outstanding at June 30, 2014.

The Company has a \$6.0 million secured credit agreement with Comerica Bank (“Credit Agreement”) which expires on November 2, 2015. Proceeds under the Credit Agreement may be used for working capital and capital expenditures. Security for the Credit Agreement is substantially all non-real estate assets of the Company held in the United States. Borrowings are designated as a Libor-based Advance or as a Prime-based Advance if the Libor-based Advance is not available. Interest on Libor-based Advances is calculated at 2.35% above the Libor Rate offered at the time for the period chosen, and is payable on the last day of the applicable period. Quarterly, the Company pays a commitment fee of 0.15% per annum on the average daily unused portion of the revolving credit commitment. On January 29, 2015, the Company entered into a Seventh Amendment to the Credit Agreement which provides for Comerica Bank’s consent to the acquisitions announced by the Company on January 29, 2015, reduces the minimum Tangible Net Worth requirement to \$31.0 million and provides an Advance Formula Agreement for borrowings under the Credit Agreement. The Company was in compliance with the Tangible Net Worth financial covenant at March 31, 2015. The Advance Formula Agreement limits borrowings to the lesser of \$6.0 million or 80% of eligible accounts receivable, which was \$2.9 million at March 31, 2015. The Company is permitted to declare dividends of up to \$2.5 million in any fiscal year provided the Company maintains the required minimum Tangible Net Worth. The Company is also required to have no advances outstanding under the Credit Agreement for 30 days (which need not be consecutive) during each calendar year.

At March 31, 2015, the Company’s German subsidiary (“GmbH”) had an unsecured credit facility totaling 350,000 euros (equivalent to approximately \$380,000). The facility allows 100,000 euros to be used to finance working capital needs and equipment purchases or capital leases. The facility allows up to 250,000 euros to be used for providing bank guarantees. Any borrowings for working capital needs will bear interest at 4.25%. Any outstanding bank guarantees will bear interest at 2.0%. The GmbH credit facility is cancelable at any time by either GmbH or the bank and any amounts then outstanding would become immediately due and payable. At March 31, 2015 and June 30, 2014, GmbH had no borrowings or bank guarantees outstanding.

As part of routine evaluation procedures, the Company identified a potential concern regarding the employment status and withholding for several individuals in one of the Company’s foreign jurisdictions. During the third quarter of fiscal 2015, the Company estimated a range of the potential financial liability related to this matter of 486,000 euros to 1 million euros. The Company is not able to reasonably estimate the amount within this range that it will be required to pay for this matter. As a result, the Company recorded a reserve of 486,000 euros (equivalent to approximately \$536,000) representing the minimum amount the Company estimates will be paid. The Company expects final resolution of this matter in the next few months. The Company does not expect that the resolution of this matter will have a detrimental effect on the conduct of the Company’s business in this foreign jurisdiction. See Item 1, “Legal Proceedings” and Note 13 to the Consolidated Financial Statements, “Commitments and Contingencies”, contained in this Quarterly Report on Form 10-Q, and Item 3, “Legal Proceedings” and Note 5 to the Consolidated Financial Statements, “Contingencies”, of the Company’s Annual Report on Form 10-K for fiscal year 2014 for a discussion of certain other contingencies relating to the Company’s liquidity, financial position and results of operations. See also, Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations – Critical Accounting Policies - Litigation and Other Contingencies” of the Company’s Annual Report on Form 10-K for fiscal year 2014.

The Company spent \$1.3 million on capital equipment in the first nine months of fiscal year 2015 and could spend up to an aggregate of approximately \$1.8 million for capital expenditures during fiscal year 2015, although there generally is no binding commitment to do so. The Company also spent \$770,000 on a long-term asset that is part of its development of a new 3D Scanning Solutions product. Based on the Company’s current business plan, the Company believes that available cash on hand, short-term investments and existing credit facilities will be sufficient to fund anticipated fiscal year 2015 cash flow requirements. The Company does not believe that inflation has significantly impacted historical operations and does not expect any significant near-term inflationary impact.

On January 29, 2015, the Company consummated the acquisition of 100% of the share capital of Next Metrology Software s.r.o. (“NMS”) a Czech Republic company, (the “NMS Transactions”). The aggregate purchase price payable in the NMS Transactions for all of the share capital of NMS is €2.25 million. The purchase price was paid €1.8 million at closing, €250,000 upon the closing of the Coord3 Transaction, and €200,000 payable 12 months following the closing of the NMS Transactions to the extent not used to cover indemnification obligations of certain of the sellers. The Company funded the purchase price from cash on hand. A deal consummation fee of €250,000 was paid to an affiliate of one of the NMS sellers upon the closing of the Coord3 Transaction. See Note 3, to the Consolidated Financial Statements, “Acquisitions”, contained in this Quarterly Report on Form 10-Q for further information regarding the NMS Transaction.

On February 27, 2015, a wholly owned subsidiary of the Company acquired 100% of the share capital of Coord3 s.r.l., a wholly owned subsidiary of Coord3 Industries s.r.l., an Italian company, (“Coord3 Transaction”). The aggregate purchase price payable in the Coord3 Transaction for all of the share capital of Coord3 s.r.l. is €2.0 million. The purchase price was paid €1.7 million at closing and €300,000 payable 18 months following the closing of the Coord3 Transactions to the extent not used to cover indemnification obligations of the sellers. The Company funded the purchase price from cash on hand. See Note 3, to the Consolidated Financial Statements, “Acquisitions”, contained in this Quarterly Report on Form 10-Q for further information regarding the Coord3 transaction.

The Company will consider evaluating additional business opportunities that fit its strategic plans. There can be no assurance that the Company will identify any additional opportunities that fits its strategic plans or will be able to enter into agreements with identified business

opportunities on terms acceptable to the Company. The Company anticipates that it would finance any such business opportunities from available cash on hand, issuance of additional shares of its stock or additional sources of financing, as circumstances warrant.

CRITICAL ACCOUNTING POLICIES

A summary of critical accounting policies is presented in Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations – Critical Accounting Policies” of the Company’s Annual Report on Form 10-K for fiscal year 2014.

MARKET RISK INFORMATION

Perceptron’s primary market risk is related to foreign exchange rates. The foreign exchange risk is derived from the operations of its international subsidiaries, which are primarily located in Germany, China and Japan and for which products are produced in the U.S. The Company may from time to time have interest rate risk in connection with the investment of its cash.

Foreign Currency Risk

The Company has foreign currency exchange risk in its international operations arising from the time period between sales commitment and delivery for contracts in non-United States currencies. For sales commitments entered into in non-United States currencies, the currency rate risk exposure is predominantly less than one year with the majority in the 120 to 150 day range. At March 31, 2015, the Company’s percentage of sales commitments in non-United States currencies was approximately 69.7% or \$30.0 million, compared to 72.1% or \$26.1 million at March 31, 2014. The Company is most vulnerable to changes in U.S. dollar/euro, U.S. dollar/Chinese Yuan, U.S. dollar/Brazilian Real and U.S. dollar/Japanese Yen exchange rates.

The Company’s potential loss in net income that would have resulted from a hypothetical 10% adverse change in quoted foreign currency exchange rates related to the translation of foreign denominated revenues and expenses into U.S. dollars for three and nine months ended March 31, 2015, would have been approximately \$26,000 and \$94,000, respectively. The potential loss in earnings for the comparable periods in fiscal 2014 would have been approximately \$336,000 and \$205,000, respectively. This sensitivity analysis assumes there are no changes other than the exchange rates. This analysis has inherent limitations, including that it disregards the possibility that (i) the exchange rates of multiple foreign currencies may not always move in the same direction or percentage amount relative to the value of the U.S. dollar and (ii) changes in exchange rates may impact the volume of sales.

Interest Rate Risk

The Company invests its cash and cash equivalents in high quality, short-term investments with primarily a term of three months or less. A 100 basis point rise in interest rates would not be expected to have a material adverse impact on the fair value of the Company’s cash and cash equivalents. As a result, the Company does not currently hedge these interest rate exposures.

Uncertainties in Credit Markets

At March 31, 2015, the Company holds a long-term investment in preferred stock that is not registered under the Securities Act of 1933 and may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements. The Company’s long-term investment is subject to risk due to a decline in value of the investment. The investment is currently recorded at \$725,000 after consideration of impairment charges recorded in fiscal years 2008 and 2009.

Based on the Company’s current business plan, cash and short-term investments of \$20.9 million at March 31, 2015 and its existing unused credit facilities, the Company does not currently anticipate that the lack of liquidity in its long-term investment will affect the Company’s ability to operate or fund its currently anticipated fiscal 2015 cash flow requirements.

New Accounting Pronouncements

For a discussion of new accounting pronouncements, see Note 2 to the Consolidated Financial Statements, “New Accounting Pronouncements”.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Information required pursuant to this item is incorporated by reference herein from Item 2 “Management’s Discussion and Analysis of Financial Condition and Results of Operations – Market Risk Information.”

ITEM 4. CONTROLS AND PROCEDURES

The Company carried out an evaluation, under the supervision and with the participation of the Company’s management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company’s disclosure controls and procedures pursuant to Rule 13a-15(b) of the Securities Exchange Act of 1934 (the “1934 Act”). Based upon that evaluation, the Company’s

Chief Executive Officer and Chief Financial Officer concluded that, as of March 31, 2015, the Company's disclosure controls and procedures were effective. Rule 13a-15(e) of the 1934 Act defines "disclosure controls and procedures" as controls and other procedures of the Company that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the 1934 Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the 1934 Act is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There have been no changes in the Company's internal controls over financial reporting during the quarter ended March 31, 2015 identified in connection with the Company's evaluation that has materially affected, or is reasonably likely to materially affect, the Company's internal controls over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

The Company is a party to a civil suit filed by 3CEMS, a Cayman Islands and People's Republic of China corporation, in the U.S. District Court for the Eastern District of Michigan and served on the Company on or about January 7, 2015. The suit alleges that the Company breached its contractual obligations by failing to pay for component parts to be used to manufacture optical video scopes for the Company's discontinued Commercial Products Business Unit. 3CEMS alleged that it purchased the component parts in advance of the receipt of orders from the Company based upon instructions they claimed to have received from the Company. The suit alleged damages of not less than \$4.0 million. See also Note 5 of the Notes to the Consolidated Financial Statements, "Contingencies", of the Company's Annual Report on Form 10-K for fiscal year 2014, for a discussion regarding a previous civil suit filed against the Company by 3CEMS, on July 19, 2013, which was dismissed effective December 6, 2013 and a Tolling Agreement entered into between the Company and 3CEMS that terminated on December 31, 2014. The Company intends to vigorously defend against 3CEMS' claims. See Note 13 of the Notes to the Consolidated Financial Statements, "Commitments and Contingencies".

ITEM 1A. RISK FACTORS

Other than as set forth below, there have been no material changes to the risk factors listed in "Item 1A – Factors" of the Company's Annual Report on Form 10-K for fiscal year 2014:

From time to time, we make "forward-looking statements" regarding our business, including our future revenues, order bookings, backlog and operating results. Because these "forward-looking statements" are based on estimates and assumptions, actual results could be materially different.

From time to time, we make "forward-looking statements" within the meaning of the Securities Exchange Act of 1934, including our expectations as to its future new order bookings, revenue, expenses, net income and backlog levels, trends affecting our future revenue levels, the rate of new orders, the timing of revenue and income from new products which we have recently released or have not yet released, and the timing of the introduction of new products. When we use words such as "will," "should," "believes," "expects," "anticipates," "estimates," "prospects", "outlook" or similar expressions, we are making forward-looking statements. We claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 for our forward-looking statements. While we believe that our forward-looking statements are reasonable, you should not place undue reliance on any such forward-looking statements, which speak only as of the date made.

Because these forward-looking statements are based on estimates and assumptions that are subject to significant business, economic and competitive uncertainties, many of which are beyond our control or are subject to change, actual results could be materially different. Factors that might cause such a difference include, without limitation, the risks and uncertainties discussed from time to time in our reports filed with the Securities and Exchange Commission, including those listed in "Item 1A – Risk Factors" of the Company's Annual Report on Form 10-K, for fiscal year 2014. Other factors not currently anticipated by management may also materially and adversely affect our financial condition, liquidity or results of operations. Except as required by applicable law, we do not undertake, and expressly disclaim, any obligation to publicly update or alter our statements whether as a result of new information, events or circumstances occurring after the date of this report or otherwise.

Our expectations regarding future bookings and revenues are projections developed based upon information from a number of sources, including, but not limited to, customer data and discussions. These projections are subject to change based upon a wide variety of factors. Certain of these new orders have been delayed in the past and could be delayed in the future. Because our products are typically integrated into larger systems or lines, the timing of new orders is dependent on the timing of completion of the overall system or line. In addition, because our products have shorter lead times than other components and are required later in the process, orders for products tend to be given later in the integration process.

A significant portion of our projected revenues and net income depends upon our ability to successfully develop and introduce new products, expand into new geographic markets, successfully negotiate new sales or supply agreements with new customers and otherwise continue sales with current and new customers.

Because a significant portion of our revenues are denominated in foreign currencies and are translated for financial reporting purposes into U.S. dollars, the level of our reported new order bookings, revenues, operating profits, net income and order backlog are affected by changes in currency exchange rates, principally between the U.S. Dollar, euro, Chinese Yuan and Japanese Yen. Currency exchange rates are subject to significant fluctuations, due to a number of factors beyond our control, including general economic conditions in the United States and other countries. Because our expectations regarding future revenues, order bookings, backlog and operating results are based upon assumptions as to the levels of such currency exchange rates, actual results could differ materially from the Company's expectations.

ITEM 6. EXHIBITS

- | | |
|----------|--|
| 2.6 | First Amendment to Agreement to the purchase of 100% of the business of Coord3 Industries s.r.l. dated February 27, 2015, among Coord3 Industries s.r.l., Angelo Muscarella and Perceptron CMM, LLC, is incorporated by reference to Exhibit 2.2 of the Company's Current Report on Form 8-K filed on March 4, 2015. |
| 4 | Certain instruments defining the rights of holders of the long-term debt of the Company and its subsidiaries are omitted pursuant to section (b)(4)(iii)(A) of Item 601 of Regulation S-K. The Company hereby agrees to furnish copies of these instruments to the Securities and Exchange Commission upon request. |
| 31.1 | Certification by the Chief Executive Officer of the Company pursuant to Rule 13a – 14(a) of the Securities Exchange Act of 1934. |
| 31.2 | Certification by the Chief Financial Officer of the Company pursuant to Rule 13a – 14(a) of the Securities Exchange Act of 1934. |
| 32 | Certification pursuant to 18 U.S.C. Section 1350 and Rule 13a – 14(b) of the Securities Exchange Act of 1934. |
| 101.INS* | XBRL Instance Document |
| 101.SCH* | Taxonomy Extension Schema |
| 101.CAL* | Taxonomy Extension Calculation Linkbase |
| 101.LAB* | XBRL Taxonomy Extension Label Linkbase |
| 101.PRE* | XBRL Taxonomy Extension Presentation Linkbase |

*XBRL (Extensible Business Reporting Language) information is furnished and not filed herewith, is not a part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Perceptron, Inc. (Registrant)

Date: May 8, 2015	By:	<u>/S/ Jeffrey M. Armstrong</u> Jeffrey M. Armstrong President and Chief Executive Officer
Date: May 8, 2015	By:	<u>/S/ Keith R. Marchiando</u> Keith R. Marchiando Vice President and Chief Financial Officer (Principal Financial Officer)
Date: May 8, 2015	By:	<u>/S/ Sylvia M. Smith</u> Sylvia M. Smith Vice President and Chief Accounting Officer (Principal Accounting Officer)

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Section 2: EX-31.1 (EX-31.1)

EXHIBIT 31.1

Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934

I, Jeffrey M. Armstrong, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Perceptron, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2015

/s/ Jeffrey M. Armstrong
Jeffrey M. Armstrong
President and Chief Executive Officer

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Section 3: EX-31.2 (EX-31.2)

EXHIBIT 31.2

Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934

I, Keith R. Marchiando, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Perceptron, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the

registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2015

/s/ Keith R. Marchiando
Keith R. Marchiando
Vice President and Chief Financial Officer

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Section 4: EX-32 (EX-32)

EXHIBIT 32

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Perceptron, Inc. (the "Company") on Form 10-Q for the period ending March 31, 2015 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, Jeffrey M. Armstrong, President and Chief Executive Officer of the Company, and Keith R. Marchiando, Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Jeffrey M. Armstrong
Jeffrey M. Armstrong
President and Chief Executive Officer
May 8, 2015

/s/ Keith R. Marchiando
Keith R. Marchiando
Vice President and Chief Financial Officer
May 8, 2015

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

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